

ILLUSTRATIVE LIST OF TOPICS

- 1 Failure of Contractors – reasons and mitigation
- 2 Bidder Qualification Criteria - a science or an art
- 3 Bidder Qualification Criteria – a Seller's perspective
- 4 Does transparency in procurement derail project schedules
- 5 Vigilance Guidelines – a primer for Sellers
- 6 Public Procurement Bill – the need to regulate Public Procurement
- 7 Tender conditions in India - Lessons to learn from best international practices
- 8 CVC Guidelines from 1st July, 2022 - a landmark decision - salient features
- 9 Contract formulation - the recipe for dispute avoidance
- 10 Best practices to ensure financial health of sub-contractors
- 11 Tender conditions - reading between the lines - a guide for sellers